	Grade Level: 5-8
Unit 1: Income and Careers	Pacing: 1-2 weeks
Essential Questions	Enduring Understandings
 What are taxes, deductions, and benefits and what 	Taxes, deductions, fees for benefits are taken out of pay and reduce the actual income taken home.
purpose do they serve?	Certain skills and education levels can determine a person's earning power.
 How do career choices, education, skills, and culture affect income and earning power? How does income affect spending decisions 	A person's income should determine a person's spending decisions.
Standards	Standard Statement
• 9.1.8.A.1	Students will be able to explain the meaning and purposes of taxes and tax deductions and why fees for various benefits (e.g., medical benefits) are taken out of pay.
• 9.1.8.A.2	Relate how career choices, education choices, skills, entrepreneurship, and economic conditions affect income.
• 9.1.8.A.3	Differentiate among ways that workers can improve earning power through the acquisition of new knowledge and skills.
• 9.1.8.A.4	Relate earning power to quality of life across cultures.

• 9.1.8.A.5	Relate how the demand for certain skills determines an individual's earning power.
• 9.1.8.A.6	Explain how income affects spending decisions.
• 9.1.8.A.7	Explain the purpose of the payroll deduction process, taxable income, and employee
	Lesson Structure : Whole group, direct instruction, pairs, groups, independent work, as appropriate
	Strategies : Think-Pair-Share, Read Aloud, Jigsaw, Investigations, Guided Explorations, Projects
	Materials: computers, lesson materials (game boards, websites etc)
	Differentiation Strategies/Modifications :SWD/ Students at risk of failure: 1:1 teacher redirect / re-teach, peer helper, visual aids, modified tests/quizzes, modified homework Gifted/Enrichment: computer-based research, high level task, class presentation
CCSS.ELA-LITERACY.CCRA evidence when writing or spea	areas, including 21 st Century Skills: A.R.1 Read closely to determine what the text says explicitly and to make logical inferences from it; cite specific textual aking to support conclusions drawn from the text. A.R.7 Integrate and evaluate content presented in diverse media and formats, including visually and quantitatively, as
CCSS.ELA-LITERACY.CCRA purpose, and audience.	<u>A.W.4</u> Produce clear and coherent writing in which the development, organization, and style are appropriate to task, <u>A.SL.4</u> Present information, findings, and supporting evidence such that listeners can follow the line of reasoning and
the organization, development CCSS.Math.Content.HSN-Q.	t, and style are appropriate to task, purpose, and audience. .A.1 Use units as a way to understand problems and to guide the solution of multi-step problems; choose and interpret choose and interpret the scale and the origin in graphs and data displays.*
CCSS.MATH.CONTENT.6.RF	P.A.3.B Solve unit rate problems including those involving unit pricing and constant speed. For example, if it took 7 t that rate, how many lawns could be mowed in 35 hours? At what rate were lawns being mowed?
CCSS.Math.Content.6.RP.A.	.3 (Grade 6): Use ratio and rate reasoning to solve real-world and mathematical problems, e.g., by reasoning about be diagrams, double number line diagrams, or equations.

Unit Resources: NGPF (Next Gen Personal Finance) Middle School Resource Map Website <u>https://www.ngpf.org/courses/middle-school/</u>

Lessons: <u>Schoolhouse Rock Tax Man Max</u>

What's the Big Deal About Taxes?

Do You Know the Job Possibilities?

Grocery Shopping with Unit Price

<u>Tic Tac Taxes</u>

Unit Assessment Opportunities:

- Journal Entries and Response Sheets
- Observations, Questioning, and discussions
- Comprehension Checks in literature
- Class Webs
- Presentations
- Collaboration
- Projects
- Rubrics
- Lesson Check
- Lesson Quiz
- Performance Expectations Activities

	Grade Level: 5-8
Unit 2: Money management	Pacing: 1-2 weeks
Essential Questions	Enduring Understandings
 What are the differences between cash, checks, credit 	Using cash, checks, credit cards, and debit cards to pay for merchandise or services has similarities and differences.
cards, and debit cards?What strategies can	There are different strategies and methods that can be used to budget income and to develop savings and spending plans
be used to develop a personal savings	Changes in the economy has an impact on income.
plan, budget, and spending plan?	There are various systems available to keep and safeguard financial records and accounts.
 How does the economy effect income? What kind of systems are used for financial records? How can credit cards, 	Financial institutions, such as banks, can assist in many aspects of money management.
debit cards, etc be used appropriately and safeguarded?	

How can financial institutions be of assistance?	
Standard	Standard Statement
• 9.1.8.B.1	Distinguish among cash, check, credit card, and debit card.
• 9.1.8.B.2	Construct a simple personal savings and spending plan based on various sources of income.
• 9.1.8.B.3	Justify the concept of "paying yourself first" as a financial savings strategy.
• 9.1.8.B.4	Relate the concept of deferred gratification to [investment,] meeting financial goals, and building wealth.
• 9.1.8.B.5	Explain the effect of the economy on personal income, individual and family security, and consumer decisions.
• 9.1.8.B.6	Evaluate the relationship of cultural traditions and historical influences on financial practice.
• 9.1.8.B.7	Construct a budget to save for long-term, short-term, and charitable goals.
• 9.1.8.B.8	Develop a system for keeping and using financial records.
• 9.1.8.B.9	Determine the most appropriate use of various financial products and services (e.g., ATM, debit cards, credit cards, check books).
• 9.1.8.B.10	Justify safeguarding personal information when using credit cards, banking electronically, or filing forms.
• 9.1.8.B.11	Evaluate the appropriate financial institutions to assist with meeting various personal financial needs and goals.
	Lesson Structure : Whole group, direct instruction, pairs, groups, independent work, as appropriate

	Strategies : Think-Pair-Share, Read Aloud, Jigsaw, Investigations, Guided Explorations, Projects	
	Materials: computers, lesson materials (game boards, websites etc)	
	Differentiation Strategies/Modifications :SWD/ Students at risk of failure: 1:1 teacher redirect / re-teach, peer helper, visual aids, modified tests/quizzes, modified homework Gifted/Enrichment: computer-based research, high level task, class presentation	
Connections to other content a	reas, including 21 st Century Skills:	
CCSS.MATH.CONTENT.6.RP	.A.3.C Find a percent of a quantity as a rate per 100 (e.g., 30% of a quantity means 30/100 times the quantity);	
CCSS.MATH.CONTENT.7.RP markups and markdowns, grat	g the whole, given a part and the percent. .A.3 Use proportional relationships to solve multistep ratio and percent problems. Examples: simple interest, tax, uities and commissions, fees, percent increase and decrease, percent error.	
Alignment to Anchor Standards for Reading & Writing: <u>CCSS.ELA-LITERACY.CCRA.R.3</u> Analyze how and why individuals, events, or ideas develop and interact over the course of a text. <u>CCSS.ELA-LITERACY.CCRA.R.4</u> Interpret words and phrases as they are used in a text, including determining technical, connotative, and		
figurative meanings, and analyze how specific word choices shape meaning or tone. CCSS.ELA-LITERACY.CCRA.R.7 Integrate and evaluate content presented in diverse media and formats, including visually and quantitatively, as		
well as in words.	.W.1 Write arguments to support claims in an analysis of substantive topics or texts using valid reasoning and	
relevant and sufficient evidence		
CCSS.ELA-LITERACY.CCRA	.R.1 Read closely to determine what the text says explicitly and to make logical inferences from it; cite specific or speaking to support conclusions drawn from the text.	
CCSS.ELA-LITERACY.CCRA.W.4 Produce clear and coherent writing in which the development, organization, and style are appropriate to task,		
purpose, and audience.	.W.9 Draw evidence from literary or informational texts to support analysis, reflection, and research.	
accurately through the effective selection, organization, and analysis of content.		
	lext Gen Personal Finance) Middle School Resource Map Website	
https://www.ngpf.org/cour		
Lessons: Why Do Celebritie		
	sanity Middle School Edition	
	Saving, and Spending Together	
ROLEPLAY: Spent Middle School Edition A BIG Day Out: Shopping with Percentages		
<u>A big bay Out. Si</u>	<u>וטאַרוו ד בועבוונמצבא</u>	

Earn Save Spend and Donate Song

Unit Assessment Opportunities:

- Journal Entries and Response Sheets
- Observations, Questioning, and discussions
- Comprehension Checks in literature
- Class Webs
- Presentations
- Collaboration
- Projects
- Rubrics
- Lesson Check
- Lesson Quiz
- Performance Expectations Activities

	Grade Level: 5-8
Unit 3: Credit and Debt Management	Pacing: 1-2 weeks
Essential Questions	Enduring Understandings
 What are the advantages and disadvantages and disadvantages of using credit cards and debit cards? What are the different products and services, such as credit, offered by financial institutions and what interest rates are associated with it? What is a credit score and a personal bankruptcy? When may someone need credit counseling? 	There are advantages and disadvantages to using credit cards and debit cards Financial institutions, such as banks, offer services and products such as loans, mortgages, debit cards, etc.with different fees and interest rates attached Credit scores and personal bankruptcy have causes and consequences and may lead to the need for counseling
Standard	Standard Statement

• 9.1.8.C.1	Compare and contrast credit cards and debit cards and the advantages and disadvantages of using each.
• 9.1.8.C.2	Compare and contrast the financial products and services offered by different types of financial institutions.
• 9.1.8.C.3	Compare and contrast debt and credit management strategies.
• 9.1.8.C.4	Demonstrate an understanding of the terminology associated with different types of credit (e.g., credit cards, installment loans, mortgages) and compare the interest rates associated with each.
• 9.1.8.C.5	Calculate the cost of borrowing various amounts of money using different types of credit (e.g., credit cards, installment loans, mortgages)
• 9.1.8.C.6	Determine ways to leverage debt beneficially.
• 9.1.8.C.7	Determine potential consequences of using "easy access" credit (e.g., using a line of credit vs. obtaining a loan for a specific purpose).
• 9.1.8.C.8	Explain the purpose of a credit score and credit record, and summarize borrowers' credit report rights.
• 9.1.8.C.9	Summarize the causes and consequences of personal bankruptcy.
• 9.1.8.C.10	Determine when there is a need to seek credit counseling and appropriate times to utilize it.
	Lesson Structure: Whole group, direct instruction, pairs, groups, independent work, as appropriate
	Strategies : Think-Pair-Share, Read Aloud, Jigsaw, Investigations, Guided Explorations, Projects
	Materials: computers, lesson materials (game boards, websites etc)

	Differentiation Strategies/Modifications :SWD/ Students at risk of failure: 1:1 teacher redirect	
	/ re-teach, peer helper, visual aids, modified tests/quizzes, modified homework	
	Gifted/Enrichment: computer-based research, high level task, class presentation	
Connections to other conte	nt areas, including 21 st Century Skills:	
CCSS.MATH.CONTENT.6.RP.A	3.C Find a percent of a quantity as a rate per 100 (e.g., 30% of a quantity means 30/100 times the quantity); solve	
problems involving finding the wh	nole, given a part and the percent.	
	.3 Use proportional relationships to solve multistep ratio and percent problems. Examples: simple interest, tax,	
	ies and commissions, fees, percent increase and decrease, percent error.	
	.3 Analyze how and why individuals, events, or ideas develop and interact over the course of a text.	
	<u>.4</u> Interpret words and phrases as they are used in a text, including determining technical, connotative, and how specific word choices shape meaning or tone.	
.	.7 Integrate and evaluate content presented in diverse media and formats, including visually and quantitatively, as	
well as in words.		
CCSS.ELA-LITERACY.CCRA.W	1.1 Write arguments to support claims in an analysis of substantive topics or texts using valid reasoning and	
relevant and sufficient evidence.		
Unit Resources: Unit Resou	Irces: NGPF (Next Gen Personal Finance) Middle School Resource Map Website	
https://www.ngpf.org/course	es/middle-school/	
Lessons: ROLEPLAY: Cat Insan	ity Middle School Edition	
Why Do Celebrities G	io Bankrupt?	
Understanding Credit		
Unit Assessment Opportuni	ties:	
 Journal Entries and I 		
 Observations, Questioning, and Discussions 		
 Comprehension Checks in Literature 		
Class Webs		
 Presentations 		
Collaboration		
Lesson Check		
 Lesson Quiz 		
 Performance Expectations Activities 		
 Chapter Test 	·	
 Unit Test 		

	Grade Level: 5-8
Unit 4: Planning, Saving, and Investing	Pacing: 1-2 weeks
Essential Questions	Enduring Understandings
 How can saving contribute to financial well-being? What are saving tools and how can they be 	Saving contributes to financial well-being There are various ways to save and invest Income and investment growth has similarities and differences
 used effectively? What are investment options and what is the difference between income and investment growth? What is supply and demand? 	The economic principle of supply and demand has its place in society
Standard	Standard Statement
• 9.1.8.D.1	Determine how saving contributes to financial well-being.
• 9.1.8.D.2	Differentiate among various savings tools and how to use them most effectively.
• 9.1.8.D.3	Differentiate among various investment options.
• 9.1.8.D.4	Distinguish between income and investment growth.
• 9.1.8.D.5	Explain the economic principle of supply and demand

	Lesson Structure: Whole group, direct instruction, pairs, groups, independent work, as appropriate
	Strategies : Think-Pair-Share, Read Aloud, Jigsaw, Investigations, Guided Explorations, Projects
	Materials: computers, lesson materials (game boards, websites etc)
	Differentiation Strategies/Modifications :SWD/ Students at risk of failure: 1:1 teacher redirect / re-teach, peer helper, visual aids, modified tests/quizzes, modified homework Gifted/Enrichment: computer-based research, high level task, class presentation
	eas, including 21 st Century Skills:
CCSS.ELA-LITERACY.CCRA. details and ideas.	R.2 Determine central ideas or themes of a text and analyze their development; summarize the key supporting
	R.3 Analyze how and why individuals, events, or ideas develop and interact over the course of a text.
	ext Gen Personal Finance) Middle School Resource Map Website
https://www.ngpf.org/cours	
Lessons: Why Save (for the v	
The Grasshopper and	
Are You an Ant or a G	
Financial Advice from	
Unit Assessment Opportur	nities:
 Journal Entries and 	
 Observations, Questioning, and discussions 	
Comprehension Ch	ecks in literature
 Class Webs 	
 Presentations 	
 Collaboration 	
 Projects 	
Rubrics	
 Lesson Check 	
Lesson Quiz	

	Grade Level: 5-8
Unit 5: Becoming a Critical Consumer	Pacing: 1-2 weeks
Essential Questions	Enduring Understandings
 How can responsible consumer decisions be made? What personal information is not safe to share? How can advertising claims be misleading or deceptive? What are fraudulent 	There are many factors to consider to be a responsible consumer, including wants vs needs. Certain personal information should never be shared. Always analyze and compare facts and claims made by advertisers, including those made by credit services and sellers. Fraudulent activities impact consumers; laws were established to protect consumers
activities?	
Standard	Standard Statement
• 9.1.8.E.1	Explain what it means to be a responsible consumer and the factors to consider when making consumer decisions.
• 9.1.8.E.2	Identify personal information that should not be disclosed to others and the possible consequences of doing or not doing so.
• 9.1.8.E.3	Compare and contrast product facts versus advertising claims.

• 9.1.8.E.4	Prioritize personal wants and needs when making purchases.	
• 9.1.8.E.5	Analyze interest rates and fees associated with financial services, credit cards, debit cards, and gift cards.	
• 9.1.8.E.6	Compare the value of goods or services from different sellers when purchasing large quantities and small quantities.	
• 9.1.8.E.7	Evaluate how fraudulent activities impact consumers, and justify the creation of consumer protection laws.	
• 9.1.8.E.8	Recognize the techniques and effects of deceptive advertising.	
	Lesson Structure : Whole group, direct instruction, pairs, groups, independent work, as appropriate	
	Strategies : Think-Pair-Share, Read Aloud, Jigsaw, Investigations, Guided Explorations, Projects	
	Materials: computers, lesson materials (game boards, websites etc)	
	Differentiation Strategies/Modifications :SWD/ Students at risk of failure: 1:1 teacher redirect / re-teach, peer helper, visual aids, modified tests/quizzes, modified homework Gifted/Enrichment: computer-based research, high level task, class presentation	
Connections to other content are		
	1 Use units as a way to understand problems and to guide the solution of multi-step problems; choose and	
	nulas; choose and interpret the scale and the origin in graphs and data displays.*	
CCSS.MATH.CONTENT.6.RP.A.3.B Solve unit rate problems including those involving unit pricing and constant speed. For example, if it took 7 hours to mow 4 lawns, then at that rate, how many lawns could be mowed in 35 hours? At what rate were lawns being mowed?		
CCSS.Math.Content.6.RP.A.3 (Grade 6): Use ratio and rate reasoning to solve real-world and mathematical problems, e.g., by reasoning about		
tables of equivalent ratios, tape diagrams, double number line diagrams, or equations.		
CCSS.ELA-LITERACY.CCRA.R.1 Read closely to determine what the text says explicitly and to make logical inferences from it; cite specific		
	speaking to support conclusions drawn from the text.	
	<u>R.4</u> Interpret words and phrases as they are used in a text, including determining technical, connotative, and	
figurative meanings, and analyze	e how specific word choices shape meaning or tone.	

<u>CCSS.ELA-LITERACY.CCRA.R.7</u> Integrate and evaluate content presented in diverse media and formats, including visually and quantitatively, as well as in words.

<u>CCSS.MATH.CONTENT.6.EE.B.6</u> Use variables to represent numbers and write expressions when solving a real-world or mathematical problem <u>CCSS.ELA-LITERACY.CCRA.SL.2</u> Integrate and evaluate information presented in diverse media and formats, including visually, quantitatively, and orally.

Unit Resources: NGPF (Next Gen Personal Finance) Middle School Resource Map Website

https://www.ngpf.org/courses/middle-school/

Lessons: BrainPop Comparing Prices

Grocery Shopping with Unit Price

ROLEPLAY: Run a Lemonade Stand

Wants v Needs

Which Is the Better Buy?

Looney Toons Budgeting

Unit Assessment Opportunities:

- Journal Entries and Response Sheets
- Observations, Questioning, and discussions
- Comprehension Checks in literature
- Class Webs
- Presentations
- Collaboration
- Projects
- Rubrics
- Lesson Check
- Lesson Quiz

	Grade Level: 5-8
Unit 6:Civic Financial Responsibility	Pacing: 1-2 weeks
Essential Questions	Enduring Understandings
 What is the difference between production and consumption? When making financial decisions, what behaviors must you consider? How is the economy and personal finance impacted by business and government? 	Goals in society may be achieved through production and consumption Legal and ethical behaviors, when making financial decisions, may have implications. Many factors affect the economy and personal finance, including businesses and the government
Standard	Standard Statement
9.1.8.F.19.1.8.F.2	Explain how the economic system of production and consumption may be a means to achieve significant societal goals. Examine the implications of legal and ethical behaviors when making financial decisions.
• 9.1.8.F.3	Relate the impact of business, government, and consumer fiscal responsibility to the economy and to personal finance. Lesson Structure: Whole group, direct instruction, pairs, groups, independent work, as appropriate
	Strategies: Think-Pair-Share, Read Aloud, Jigsaw, Investigations, Guided Explorations, Projects

	Differentiation Strategies/Modifications :SWD/ Students at risk of failure: 1:1 teacher
	redirect / re-teach, peer helper, visual aids, modified tests/quizzes, modified homework
	Gifted/Enrichment: computer-based research, high level task, class presentation
Connections to other cont	tent areas, including 21 st Century Skills:
CCSS.MATH.CONTENT.6.RP	<u>.A.3.C</u> Find a percent of a quantity as a rate per 100 (e.g., 30% of a quantity means 30/100 times the quantity);
solve problems involving findin	ig the whole, given a part and the percent.
CCSS.MATH.CONTENT.7.RP	A.3 Use proportional relationships to solve multistep ratio and percent problems. Examples: simple interest, tax,
markups and markdowns, grate	uities and commissions, fees, percent increase and decrease, percent error.
	<u>R.3</u> Analyze how and why individuals, events, or ideas develop and interact over the course of a text.
	<u>R.4</u> Interpret words and phrases as they are used in a text, including determining technical, connotative, and
	ze how specific word choices shape meaning or tone.
	<u>.R.7</u> Integrate and evaluate content presented in diverse media and formats, including visually and quantitatively, as
well as in words.	
	<u>.W.1</u> Write arguments to support claims in an analysis of substantive topics or texts using valid reasoning and
relevant and sufficient evidence	
•	Next Gen Personal Finance) Middle School Resource Map Website
https://www.ngpf.org/cour	<u>ses/middle-school/</u>
Lessons: Why Do Celebrities	<u>Go Bankrupt?</u>
<u>Amazon v. Walmart</u>	
http://teacherlink	<u>k.ed.usu.edu/tlresources/units/byrnes-literature/LBREEDER/lesson3.html</u>
Unit Assessment Opportu	inities:
 Journal Entries and 	d Response Sheets
 Observations, Que 	estioning, and discussions
Comprehension Cl	necks in literature
Class Webs	
 Presentations 	
Collaboration	
 Projects 	
Rubrics	
Lesson Check	
 Lesson Quiz 	

	Grade Level: 5-8
Unit 7: Insuring and Protecting	Pacing: 1-2 weeks
Essential Questions	Enduring Understandings
 Why is it important to protect current and future assets through insurance and warranties? 	Protecting current and future assets can be attained through developing plans, buying insurance with or without deductibles, and warranties
Standard	Standard Statement
• 9.1.8.G.1	Explain why it is important to develop plans for protecting current and future personal assets against loss.
• 9.1.8.G.2	Determine criteria for deciding the amount of insurance protection needed.
• 9.1.8.G.3	Analyze the need for and value of different types of insurance and the impact of deductibles.
• 9.1.8.G.4	Evaluate the need for different types of extended warranties.
	Lesson Structure: Whole group, direct instruction, pairs, groups, independent work, as appropriate
	Strategies : Think-Pair-Share, Read Aloud, Jigsaw, Investigations, Guided Explorations, Projects
	Materials: computers, lesson materials (game boards, websites etc)
	Differentiation Strategies/Modifications :SWD/ Students at risk of failure: 1:1 teacher redirect / re-teach, peer helper, visual aids, modified tests/quizzes, modified homework

Gifted/Enrichment: computer-based research, high level task, class presentation		
Connections to other content areas, including 21 st Century Skills:		
CCSS.ELA-LITERACY.CCRA.R.7 Integrate and evaluate content presented in diverse media and formats, including visually and quantitatively, as		
well as in words.		
Unit Resources: NGPF (Next Gen Personal Finance) Middle School Resource Map Website		
https://www.ngpf.org/courses/middle-school/		
Lessons: <u>PlayInsure</u>		
https://www.youtube.com/watch?v=n4XSUydZQRc		
<u>maps.//www.youlube.com/watch?v=n=x30yuz@rtc</u>		
https://docs.google.com/presentation/d/0BwR9R071AuNWdWVONmMxUUZlenc2MGR4OWVHTDZFVG1NTE9J/edit#slid		
<u>e=id.p1</u>		
https://docs.google.com/presentation/d/0BwR9R071AuNWNVBaazVodUhEdmJSYIJBSTRBcEtIY2IGd2Qw/edit#slide=id.p		
Unit Assessment Opportunities:		
Journal Entries and Response Sheets		
Observations, Questioning, and discussions		
 Comprehension Checks in literature Class Webs 		
 Class webs Presentations 		
 Projects 		
Lesson Check		
Lesson Quiz		